Sector Choices in Planning: A Diagnosis

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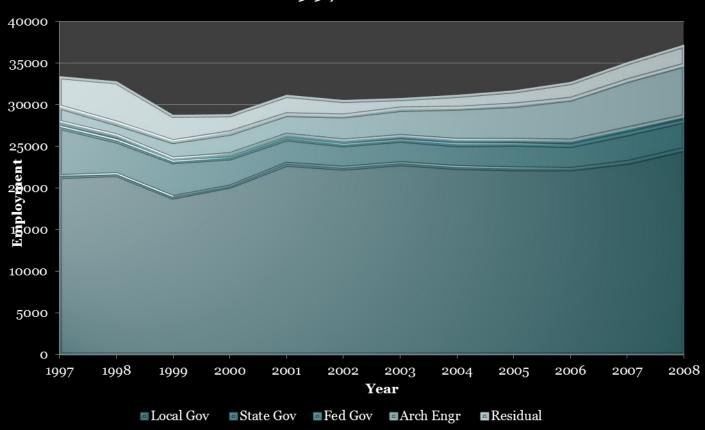
Distribution of Respondents: APA Survey

Sector - Choice

- Three major employment sectors
 - Public Sector
 - Private Sector
 - Non-Profit Sector (recent)
- Choice of sector is driven by??
 - Individual's characteristics
 - Work characteristics
 - Motivational characteristics

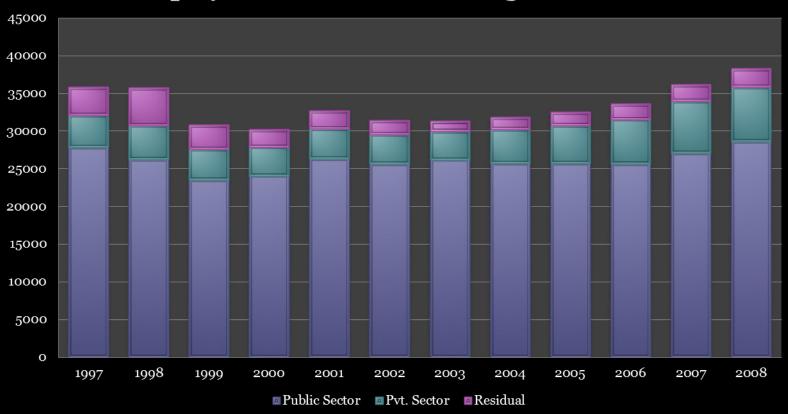
Employment Trend in Planning

Urban & Regional Planning Employment 1997-2008

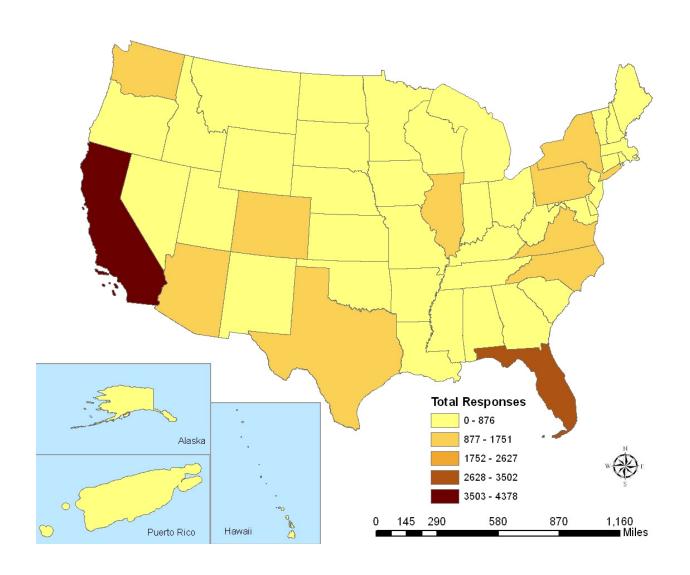


Sector Based Employment in Planning

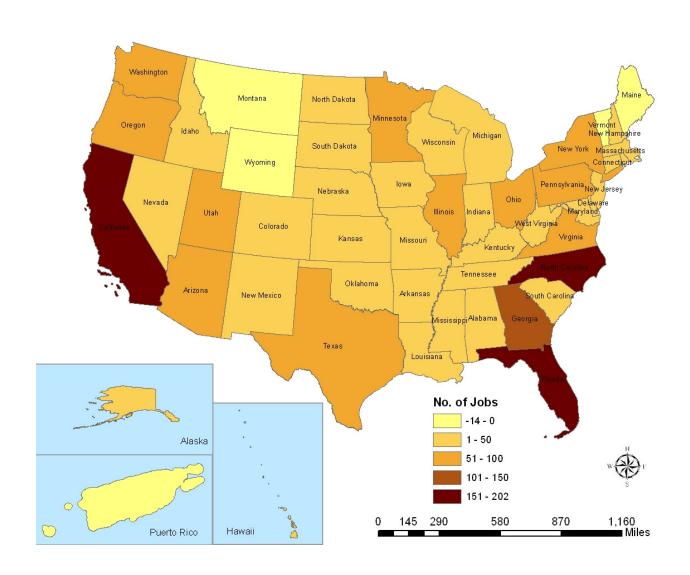
Employment Trend in Planning: 1997-2008



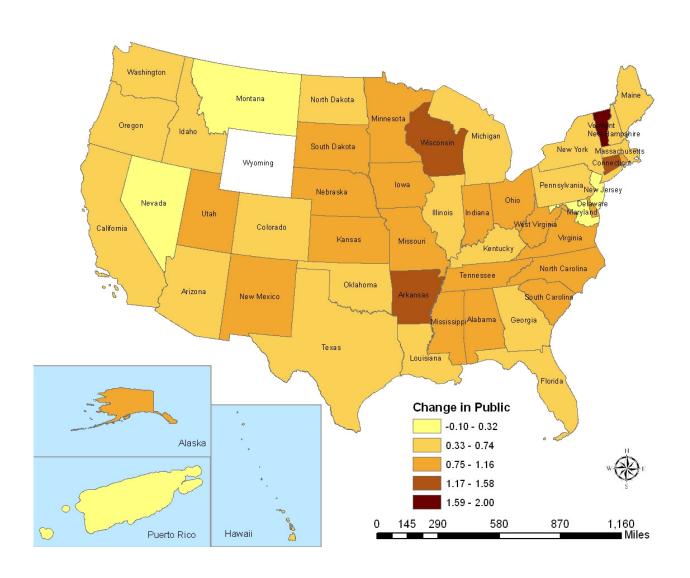
Distribution of Respondents: APA Survey



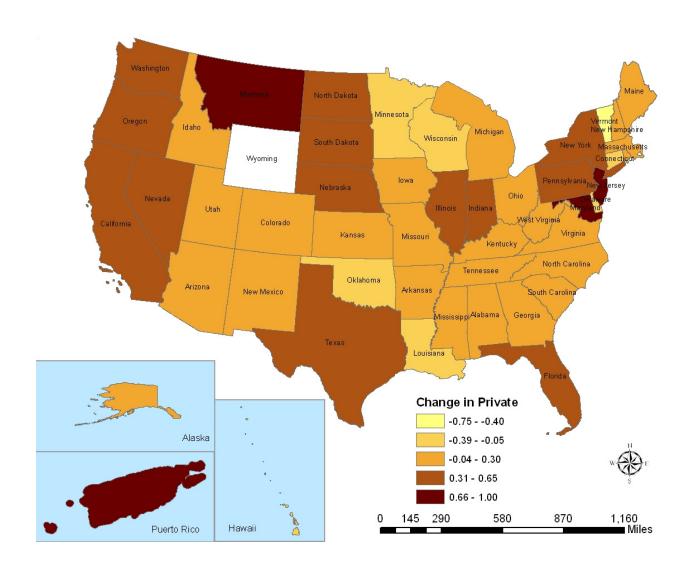
New Jobs in Public Sector: 2008-04

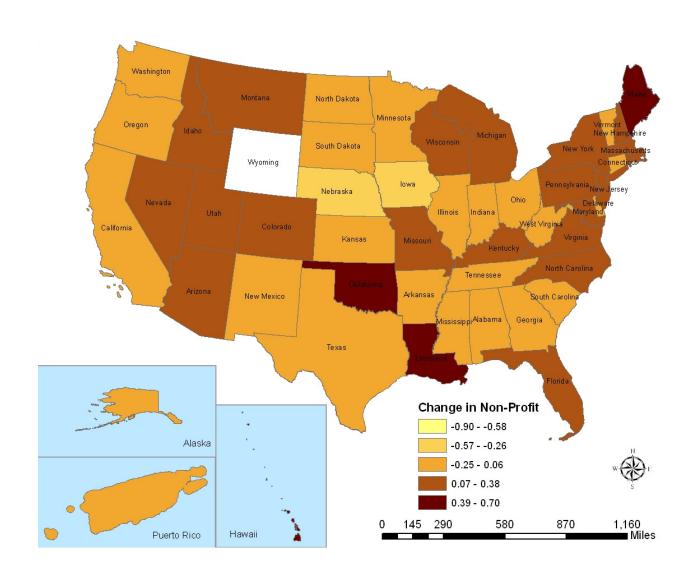


Change in Public Sector Jobs: 2004-08



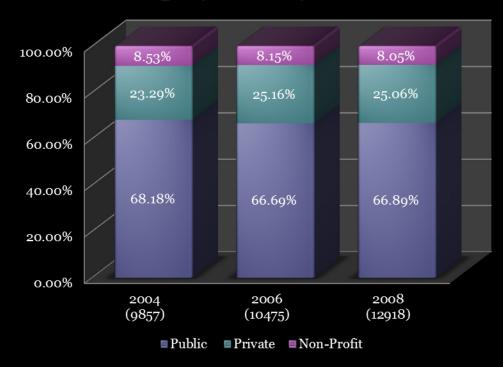
Change in Private Sector Jobs: 2004-08



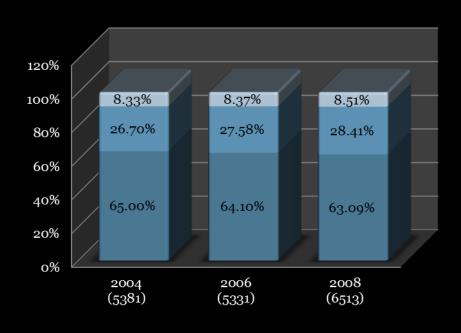


- APA salary survey reports:
 - About 2%
 decrease in
 public sector
 employment
 - About 2% increase in private sector employment

Employment by Sector

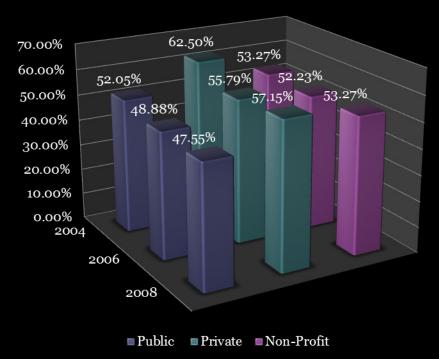


AICP Membership



■ Public ■ Private ■ Non-Profit

AICP Membership by Sector



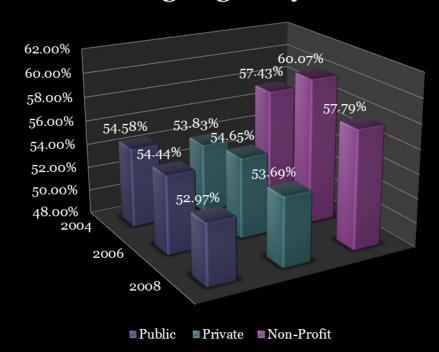
 Private and Non-profit sector account for high percent of AICP members

Highest Degree: Planning

100.00% 8.97% 8.91% 8.69% 22.94% 25.13% 80.00% 25.02% 60.00% 40.00% 68.00% 66.07% 66.18% 20.00% 0.00% 2004 2006 2008 (5387)(6916)(5756)

■ Public ■ Private ■ Non-Profit

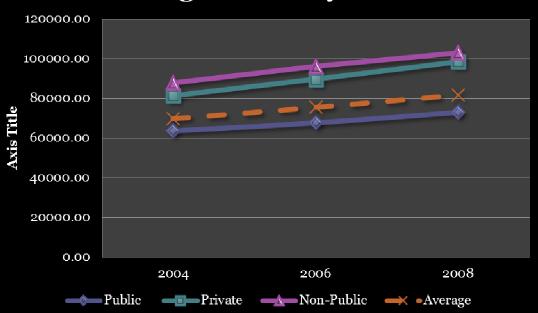
Planning Degree by Sector



 Non-Profit sector reports highest percent of planning degree holders

- Public sector report s low average income
- Non-profit report the highest average income

Average Income by Sector



Public-Service Motivation

- Individual & Organization dimension impact sector choices (Bozeman, 2000)
- Negative views of bureaucracy (Lewis and Frank, 2002)
- Effectiveness and efficiency of business firms (Rainey and Bozeman, 2000)
- Smaller proportion entering public sector, shifting to nonprofit and private sector (Chetkovich, 2003)

Analysis







Data: AICP Survey

Individual's characteristics

 AICP Membership; Age; Gender; Level of Education; Planning Education

Job characteristics

Experience; Scale of work; Specialization

Motivation characteristics

 Research and Analysis; Communication; Plan and Policy Development; Implementation;
 Administration

Motivation

Importance of Tasks

Performance of Tasks

Perform and/or Manage (1)

Do not Perform and/or Manage (0)

Important* (1)	Not – Important** (0)
Motivational	Non-Motivational
Non-Motivational	No Effect

^{* -} Important and Very Important

^{** -} Not Important, Little Important, and Moderately Important

Analysis

Statistical Analysis

- Multinomial logistic regression
- Base group
 - Public Sector
- Comparison groups:
 - Private sector
 - Non-Profit sector

Result

Significant Covariates	Private	Non-Profit
MS*: Communications	45.20%	
MS*: Implementation	81.80%	86.30%
MS*: Administration	481%	627%
AICP Certification	26.20%	
SP**: Economic Planning and Development	34%	50%
SP: Environmental and Natural Resource		
Planning	27.30%	47%
SP: Facilities and Infrastructure Planning	43%	
SP: Land-Use or Code Enforcement	68%	150%
SP: Participation and Empowerment	38.50%	71.50%
SP: Planning Law	45%	
SP: Planning Management, Budgeting and		
Finance	200%	
SP: Planning Methods		250%
SP: Preservation	74%	
SP: Urban Design	46%	
SP: Other	31%	
Location of Place of Employment	56% (Suburb)	
	41% (Small Town)	

^{*}Motivation Score; **Specialization

Increased odds of being in the highlighted sector

Result

Public - Private Sector

- Higher odds of working in private sector
 - Administrative tasks that are important
 - Individuals without AICP Certification
 - Individuals with LU specialization
 - Individuals with Management, Budget and Finance Specialization
 - Individuals with Specialization in Preservation

Result

Public - Non-Profit (NP) Sector

- Higher odds of working in NP sector
 - Administrative tasks that are important
 - Individuals with specialization in LU
 - Individuals with specialization in Planning Methods

Implications

Professional Implications:

- Need to reform governmental personnel practices and performs
- Narrow the pay gap (underwriting educational expenses)
- Increase opportunities for professional development
- Include 'career-shift'; 'cross-career'; and 'multi-career' inquiries in APA/AICP salary survey
- Consistency of questions

Implications

Educational Implications:

- Support and strengthen public-service commitment through education programs
- Educate understanding and relationship of market and government
- Core training (courses) to include enough policy substance to sustain their sense of commitment
- Sensitive to the job market of the graduates

Implications

•Educational Implications:

Public Sector

Economic Planning & Development
Environmental & Natural Resource
Facilities & Infrastructure Planning
Participation & Empowerment
Planning Law
Urban Design

Private Sector

Land Use & Code Enforcement
Planning Management, Budgeting &
Finance
Preservation

Non-Profit Sector

Land Use & Code Enforcement Methods

- Planning programs
 be sensitive to the
 job market of their
 graduates
 - Not one-size-fitsall
 - Conduct postgraduate survey
 - Assess the major employers
 - Specialized courses

Thank you!

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